



SUBOA Meeting November 18 & 19, 2009

Wednesday, November 18

Meeting called to order 12:30 pm – Nick Lyons

- Presidents Report – Nick Lyons
 - Mid-year reduction allocation complete.
 - Methodology – Hybrid best case scenario used
 - Included one-time funding from System’s reserves
 - U-wide program cuts are also campus cuts
 - 2010-2011 Budget is approved by Trustees
 - Includes small tuition increase
 - Will we retain 30% of tuition?
 - Asked for collective bargaining increases
 - Budget Task Force
 - Short-term deal with \$90M
 - 10/11 request
 - Long-term planning – next step
- Operational Assessment – Beau Willis & Scott Nistie (sp)
 - Budget reductions are not temporary
 - Need to look for new operating models
 - Process for a SUNY-wide operational assessment is required
 - How to leverage best practice and expertise across the campuses
 - SUBOA needs to take a leadership role
 - Some campuses are not accepting the reality of the situation
 - Obstacles:
 - Unions, negotiated increases and inflexibility
 - Campus competition, enrollment and resources, scholarships
 - Is SUNY SA ready for this change?
 - History
 - Campus worried about control, quality, differentiation
 - Is there a good payback for our time?
 - Layoffs
 - Legal environment, SUNY structure (State Agency)
 - SUBOA Role
 - Influence new SUNY Leadership
 - Providing input and advise to COO
 - Identifying key strategic issues not being addressed
 - Policy making, involving campus (Presidents, SUBOA). Has happened, but not formal process



- Update historical documents. (Rethinking SUNY, SUNY 2000, Crane Study, Higher Ed Commission.) Consolidate and Report.
- Connect with Provost and Student Life groups
- Preserve Campus Integrity
- Strong advocacy:
 - Flexibility
 - Differential tuition
 - Restructuring (legal status)
- Lobby efforts refocused, campus-based -- from campus to Albany
- Memo to Chancellor - Budget situation
- PR campaign with a consistent approach
- Ideas
 - Tuition and Fees – MUST BE ADDRESSED
 - Staffing/cost analysis cost - manual process, back office, non-value added
 - Freeze/cut enrollment THIS IS THE ONLY THING THAT STATE WILL HEAR
 - Savings
 - Share of Best Practices
 - IT
 - Library
 - Fleet. Develop SUNY lease program
 - Revolving loan fund to loan money internally
 - Regional RF support from other campuses
 - Actions:
 - Review of recent system-wide assessments, brush off dust and consolidate. Make specific recommendations
 - Meet with new SUNY leaders. Develop/maintain stronger relationship with Finance Committee. SUBOA Executive Committee
 - Develop Web Presence



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- Phil Wood – Interim Chancellor Finance
 - Current Year Budget
 - Mid-year cuts implemented. 5.3% of total. Used “best-case scenario” for each campus, plus \$2.7M allocated back to campuses
 - Next Week. Each campus to provide 2009/2010 Financial Management Strategy
 - Campus Obligated Funds. Need to understand what will be required this year
 - Budget Task Force
 - \$20M System-wide reserves used. Have \$33M in total 1/3 now, 1/3 for campus crisis, 1/3 for next year
 - Fees - Campuses can ask for mid-year course fee increases
 - Next Year 2010/2011
 - Flat spending in Call Letter
 - Asked for collective bargaining, fringe and general inflation. Need \$100M for salary/contractual
 - Tuition sharing and tuition increase of \$100 requested. Not as an offset
 - Total \$273M requested
 - Based on mid-year cuts and flat spending in 2010/11
 - Layoffs are guaranteed
 - It is not possible to absorb another \$200 cut
 - Need to address MC raises, certain level of income should not be impacted (again)
 - Flex Legislation – Working on Flex Bill for January. This includes:
 - Land use
 - Public/Private partnerships
 - Tuition – control and flexibility
 - IDA and DASNY access to funding
 - Procurement practices
 - SUCF – design/build
 - Hand-out provided
 - Task Force
 - Revenue ideas
 - Costs savings
 - Allocation methods
 - Strategy for additional reductions



- Capital - Bob Haelen
 - Capital Budget requests
 - 3rd year of Capital Plan
 - \$1.1B for strategic initiatives (\$1.3B asked for by campuses)
 - Hospitals \$300M
 - \$30M Community Colleges
 - Mid-year adjustments being made to state-wide Capital Plan. SUNY bonding/financing not impacted
 - 1184 Process – Funds are being released. Putting more scrutiny on Budget verification process (DOB), more questions, more time
 - Facilities Master Plans
 - All but 3 underway
 - 7 under contract
 - Bidding trends – 80% under budget
 - Office for Capital Facilities
 - Hired new staff including Director (Bob Frazier)
 - Campus Lets – Need to improve data being provided
- University Audit - Mike Abbott
 - Update on audits from OUA
 - Independent Audits – Financial statement completed. All positive
 - OSC Audits – EOP. Twelve recommended. All implemented. Most in field work status
 - Cell Phone Policy – IRS: s/b detailed policy and documentation. They may be loosening up. Update soon. System charges 10 cents a minute for personal calls. Blackberry's should have password protection
- Legal – Marti Ellermann
 - Attorney General Investigation
 - Financial Aid or Bookstore vouchers
 - Concerns – Auth. students sign: not clear enough. Also, vouchers can only be used at campus Bookstores
 - Student Health Insurance – Ten campuses involved (also there are CC). What are the procedures to opt out? Large range of fees: \$1,700 to \$200
 - Red Flags – Further delay in enforcement. Now June 2010
 - Credit Card Act passed by Congress – slight input on H.E. Colleges must disclose, if requested, affinity card agreements if students can obtain a card. *Liability insurance for employees renting cars for State business – guidelines coming. Personal liability insurance is primary. Fleet vehicles are covered for liability by the State.
 - Attorney General's Office says their reason to defend employees ends at the State line. Affects overseas programs, athletic teams, etc.



- Legislative Update – Jim Campbell
- Annual Meeting – Ken, Nick, Tracy
 - The hotel in Niagara Falls kept our deposit from last year’s cancelled meeting. We have one year to use it
 - NACUBO President will attend
 - Session on compliance
 - Session on how to deliver bad news
 - Focused on managing through tough times
 - Our subsidiary groups should be encouraged to attend
 - We are allowed to obtain sponsorships. We have some money already committed by sponsors

NEXT MEETINGS:

- **JANUARY 20 & 21**
- **APRIL 14 & 15, 2010**
- **JUNE 13-15 ANNUAL MEETING**